
Maryland Real Estate Commission

Business Meeting

Meeting Minutes

DATE: **October 16, 2024**

TIME: 10:30 A.M.

LOCATION: 1100 N. Eutaw Street
5th Floor Conference Room
Baltimore, MD 21201
(Teleconference via Google Meet)

MEMBERS PRESENT:

Donna Horgan, *Commissioner, Chair*
Michael Lord, *Commissioner*
Nea Maloo, *Commissioner*
Sandy Olson, *Commissioner*
Jean-Jacques Ellong, *Commissioner*
Kambon Williams, *Commissioner*

STAFF PRESENT:

Sarah McDermott, *Assistant Commissioner, O&P*
John Dove, *Commissioner, O&P*
Matt McKinney, *Director of Government Affairs*
Scott Lederer, *Executive Director*
Robert Pambianco, *Assistant Attorney General*
Christopher Morton, *Paralegal*
Allison Simpson-Admin

PUBLIC PRESENT:

Christa McGee, *Maryland Realtors*
Brenda Kasuva, *MREEA*
Stephanie Gones, *The CE Shop*
Robert Kaetzel, *Broker*

Kathie Connelly, *Broker*
Barbara Maloney, *Broker*
Bob Pettis, *Salesperson*
Monica Stewart, *Salesperson*

Roll Call/Quorum Announced and Meeting Called to Order

The Chair called the meeting to order at 10:30 A.M.

Approval of Report of Complaints/Administrative Dismissals for October

Motion (made by Commissioner Maloo, seconded by Commissioner Olson)
To approve the Administrative Dismissals for the month of October 2024.

Motion carried.

Approval of Minutes

Motion (made by Commissioner Olson, seconded by Commissioner Ellong)
To approve the Business Meeting minutes of September 18, 2024 without corrections.

Motion carried.

Committee Reports

Education - Update given by Executive Director Lederer

- The Train the Trainer program had a total of 8 training sessions during the month of October. Executive Director Lederer thanked Bob Pettis and Brenda Kasuva for their instruction and participation.
- There were 50 - 80 instructors attending any given class for the four MREC approved courses.
- PSI for the month of September had administered a total of 181 first time Salesperson exams with a total of 46 passing, and administered a total of 10 first time Broker exams with a total of 4 passing. This represents a 29% drop in Salesperson exams year over year and a 10% drop in Broker exams year over year.

Legislative – Commissioner Scott, Chair (Absent)

- Executive Director Lederer reported the next Legislative Committee meeting will be held next Tuesday, October 22, 2024 at 3 pm.
- The committee will discuss proposing legislation for background checks and fingerprinting for new and renewing licensees.

Comments from Executive Director Lederer

- ARELLO Annual Conference was held the 3rd week of September with Counsel Pambianco, Commissioner Maloo and Licensing Supervisor Wall in attendance. Commissioner Maloo commented on the event and her attendance in the NAR forum and the Fair Housing sessions. Counsel Pambianco also commented on the NAR discussion as well as the challenges facing the industry.

Comments from Counsel

- Commented on the proposed Wholesaling legislation in the state of Oklahoma and the challenges they are facing
- Addressed predatory practices that might be useful for our Legislative Committee to consider.
- Commented on contracts, anti-consumer issues and consumer services.

Comments from Chair Horgan

- Stated this past month was very busy and that there are two hearings scheduled for later today.
- Thanked those members on the Complaint Form Review Taskforce, and both committees and reminded everyone that attendance at all meetings is very important.
- A vote was taken to approve the Revised BRAD-SD course outline.
Motion to Approve (made by Commissioner Lord, seconded by Commissioner Maloo)
Motion carried.

Old Business

- Commissioner Lord mentioned the Complaint Form Taskforce had met and was working on proposed modifications.
- Commissioner Olson inquired about the need to include the new anonymous complaint regulation in the complaint form.

New Business

- No new business discussed

Public Comment

- Christa McGee, Maryland Realtors
 - She expressed appreciation for the Train the Trainer sessions and congratulated Commissioner Maloo on her Fair Housing award.
 - She spoke about the consumer protection foundation grant from ARELLO, as well as the various webinars and toolkits they offer..

- Brenda Kasuva, MREEA
 - She inquired as to the status of the revisions to the Residential Seller Disclosure Disclaimer form. Counsel Pambianco stated it should be finalized and ready for final committee review and to launch and get published in the Maryland Register.
 - She inquired about the 12.5% fee increase that went into effect last June.

Adjournment

There being no further business, **Motion To adjourn the meeting** (made by Commissioner Olson, seconded by Commissioner Maloo).

Motion carried.

The next monthly business meeting is Wednesday, November 20, 2024.

Donna Horgan

APPROVED AS PRESENTED _____

Donna Horgan, Chairperson